



**TOP SECRET**

Report For	SAMPLE CO., LTD.
Receiving Date	00.00.00
Issuing Date	00.00.00
Reference	00000

## DATAMAX CORPORATE INFORMATION

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## CORPORATE INFORMATION

Date: 00.00.00

<b>Company</b>	SAMPLE CO., LTD.		<b>Code</b>	02XXX983XXXXX
<b>Address</b>	21/86 RCA Block D, 3rd Fl., Soi Soonwijai, Rama 9 Rd., Bangkapi, Huay Khwang, Bangkok 10310			
<b>Tel</b>	0-2203-1212-3	<b>Fax</b>	0-2203-0647	
<b>URL</b>	http://www.datamax.co.th	<b>E-mail</b>	info@datamax.co.th	

<b>Started</b>	2002/Apr/13	<b>Paid-Up Capital</b>	20,000	(1,000B)
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<b>Employee</b>	800	<b>Representative</b>	Mr. XXXX XXXX
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<b>Business Outline</b>	Wholesale of Motorcycles and Related Parts and Accessories
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<b>Total Revenues</b>	894,111	(1,000B)	(2008/12)	<b>Net Profit</b>	347,680	(1,000B)	(2008/12)
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Board of Directors	Authorized Signatures	Nationality
Mr. XXXXXXXXX	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Japanese
Mr. XXXXXXXXX	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Thai
Mr. XXXXXXXXX	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Thai
Mr. XXXXXXXXX	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Thai
Mr. XXXXXXXXX	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Taiwanese

Shareholders	Shareholding	Share	Nationality
XXXXXXXXX Co., Ltd.	99,980	49.99%	Taiwanese
XXXXXXXXX Co., Ltd.	33,256	16.63%	Thai
XXXXXXXXX Co., Ltd.	22,254	11.13%	Thai
XXXXXXXXX Co., Ltd.	22,254	11.13%	Thai
Mr. XXXXXXXXX	22,254	11.13%	Thai
Mr. XXXXXXXXX	22,254	0.00%	Japanese

Promoter
Mr. XXXXXXXXX
Mr. XXXXXXXXX
Mr. XXXXXXXXX
Mr. XXXXXXXXX
Mr. XXXXXXXXX
Mr. XXXXXXXXX



SAMPLE CO., LTD.

## BALANCE SHEET

Source: Ministry of Commerce

(Unit: 1,000 BT)

		2008/12	2007/12	2006/12
Current Asset	Cash & Bank	62,397	10,754	10,204
	Account Receivable	110,951	119,429	98,057
	Inventories	80,324	123,858	105,730
	Advance Payment	13,206	8,749	8,706
Total Current Assets		266,878	262,790	222,697
	Property, Plant & Equipment-Net	64,297	66,909	68,378
	Other Asset	605	610	1,054
Total Assets		331,780	330,309	292,129

		2008/12	2007/12	2006/12
Current Liability	Bank Overdraft & Finance			2,868
	Account Payable	76,838	120,278	79,976
	Short-Term Debt	15,765	5,106	19,411
	Other Current Liability			
Total Current Liability		92,603	125,384	102,255
Total Liability		92,603	125,384	102,255
Capital Equity	Shared Common Stock	BT/Share		
	Authorized Assignment Capital	Share		
	Issued Stock	10,000	10,000	10,000
	Legal Reserves	1,600	1,600	1,600
	Retained Earnings-Unappropriated	202,494	173,332	156,795
Total Capital Equity		214,094	184,932	168,395
Total Liability & Capital Equity		306,697	310,316	270,650



SAMPLE CO., LTD.

## PROFIT & LOSS ACCOUNT

Source: Ministry of Commerce

(Unit: 1,000 BT)

		2008/12	2007/12	2006/12
Revenues	Sales	820,105	876,186	860,531
	Revenues from Preventive Maintenance;	52,815	48,120	
	Revenues from Rental	256	723	36,851
	Profit from Exchange Rate	8,828	4,915	5,868
	Profit (Loss)on Sales Assets	5,852		
	Hire Purchase Interest	2,548	1,664	210
Other Income	3,707	1,938	2,130	
Total Revenues		894,111	933,546	905,590
Expenses	Cost of Sales	342,908	418,920	393,266
	Selling & Admin. Expenses	180,031	159,947	152,721
	Interest Expenses	1,083	855	11
Total Expenses		524,022	579,722	545,998
	Income Tax	22,409	16,788	18,611
Net Profit		347,680	337,036	340,981
Accured Revenue	Net Profit	347,680	337,036	340,981
	Net Profit per Share	4,768.03	3,703.62	4,098.14
Profit	Gross Profit	530,268	506,109	504,116
	Operating Income	350,237	346,162	351,395
	Recurring Profit	370,089	353,824	359,592
Depreciation Expense	Cost of Sales			-
	Selling & Admin. Expenses			-
Total Depreciation Expense		0	0	-
Presumed Dividend		318,518	320,499	-

## [ REMARKS ]

- \* Gross Profit = Sale Revenue - Cost of Sales
- \* Operating Income = Gross Profit - Selling & Administrative Expenses
- \* Recurring Profit = Operating Income + Except Sale Revenue - Interest Expense



SAMPLE CO., LTD.

## STATEMENT OF CASH FLOWS

(Unit: 1,000 BT)

	Previous Year (%)	2008/12	2007/12
<b>1. Operating Activities</b>			
Operating Revenue	97.6%	881,654	903,657
Operating Expense	105.2%	-566,379	-538,565
Different of Operating Revenue (Expense)	86.4%	315,275	365,092
Non-Operating Revenue (Expense)	182.7%	14,000	7,662
Net Revenue (Expense) from Operating Activities	88.3%	329,275	372,754
<b>2. Investing Activities</b>			
Equipment Revenue (Expense)	136.8%	-2,617	-1,913
Investing Activities – Affiliated Company & Subsidiary Company	–	0	0
Loan Activities – Affiliated Company & Subsidiary Company	–	0	0
Other Revenue (Expense) on Investment Activities	–	0	0
Net Revenue (Expense) from Investing Activities	136.8%	-2,617	-1,913
<b>3. Financing Activities</b>			
Repayment of Liabilities	-62.1%	10,659	-17,173
Earning Related Expense	101.1%	-340,927	-337,287
Other Revenue (Expense) on Financing Activities	–	0	0
<b>4. Point</b>			
Operating Activities Revenue (Expense) Ratio	–	155.67%	167.79%
Net Revenue (Expense) Ratio	–	158.03%	169.10%
Interest Coverage Ratio (Times)	68.2%	291.11	427.01
Net Revenue (Expense), (1,000BT)	-32.9%	-11,652	35,467
Net Revenue (Expense) from Financial, (1,000BT)	93.2%	-330,268	-354,460



### KEY FINANCIAL RATIOS

		2008/12	2007/12	2006/12
Leverage/ Liquidity  (Unit: %)	Debt-Equity Ratio	69.81	59.59	62.22
	Total Debt to Total Asset Ratio	5.14	1.65	8.23
	Cash to Total Debt Ratio	395.79	210.61	45.80
	Fix Assets to Equity Ratio	30.31	36.51	41.23
	Current Ratio	288.20	209.59	217.79
	Quick Ratio	187.19	103.83	105.87
Profitability Ratio  (Unit: %)	Gross Profit Ratio	60.73	54.71	56.18
	Operating Ratio	40.11	37.42	19.28
	Recurring Profit Ratio	42.38	38.25	40.07
	Net Income Ratio	39.82	36.44	38.00
	Return On Equity (ROE)	162.40	182.25	202.49
	Return On Assets (ROA)	120.67	114.02	132.86
	Interrest Margin	0.12	0.09	0.00
	Rate of Interest	6.87	16.75	0.05
Turnover Period  (Unit: Turnover/Month)	Average Monthly Sales (Unit: 1,000 BT)	72,765	77,086	74,782
	Receivable Turnover	1.52	1.55	1.31
	Account Payable Turnover	1.06	1.56	1.07
	Inventory Turnover	1.10	1.61	1.41
	Working Capital Turnover	1.57	1.60	1.66
	Total Assets Turnover	4.56	4.28	3.91
Growth Ratio  (Unit: %)	Sale Revenue	94.39	103.08	
	Cost of Sales	81.86	106.52	
	Selling & Administration	112.56	104.73	
	Total Assets	100.45	113.07	

## [ REMARKS ]

- \* Gross sales except other incomes from sales.
- \* The analysis numerical value surrounded with the thick line needs to be improved.



SAMPLE CO., LTD.

**WORKING FUND**

[WORKING FUND]

	A: Working Fund	
	Turnover Period	(1,000 Baht)
2006/12	1.7	123,811
2007/12	1.6	123,009
2008/12	1.6	114,437
Average	1.6	120,419

[Working Fund]

$$A: \text{Working Fund} = (B: \text{Receivable Turnover} + C: \text{Inventory Turnover}) - D: \text{Account Payable Turnover}$$

	B: Receivable Turnover		C: Inventory Turnover		D: Account Payable Turnover	
	Turnover Period	(1,000 Baht)	Turnover Period	(1,000 Baht)	Turnover Period	(1,000 Baht)
2006/12	1.3	98,057	1.4	105,730	1.1	79,976
2007/12	1.5	119,429	1.6	123,858	1.6	120,278
2008/12	1.5	110,951	1.1	80,324	1.1	76,838
Average	1.5	109,479	1.4	103,304	1.2	92,364

(Unit: Turnover/Month)

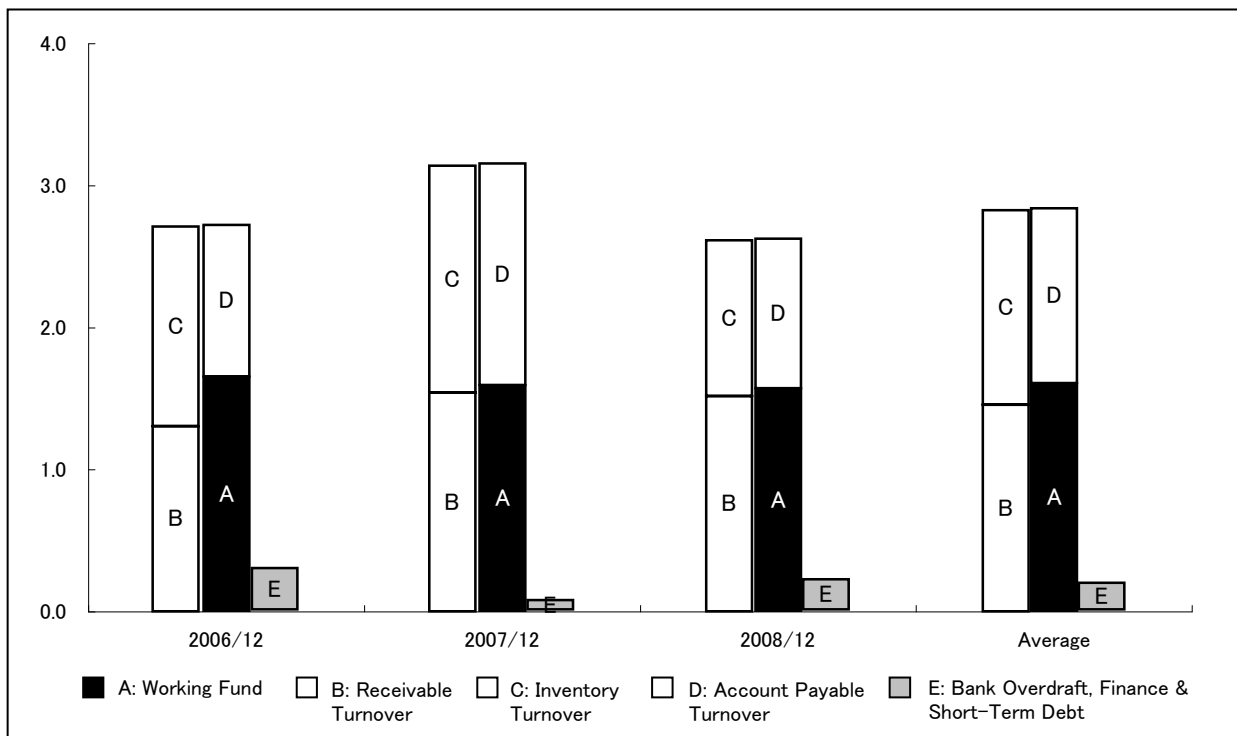
[Surplus Bank Overdraft, Finance & Short-Term Debt]

	E: Bank Overdraft, Finance & Short-Term Debt			
	Turnover Period	(1,000 Baht)	F: Surplus	Surplus (%)
2006/12	0.3	22,279	-101,532	18.0%
2007/12	0.1	5,106	-117,903	4.2%
2008/12	0.2	15,765	-98,672	13.8%
Average	0.2	14,383	-106,036	11.9%

[Surplus Bank Overdraft, Finance & Short-Term Debt]

$$F: \text{Bank Overdraft, Finance \& Short-Term Debt} = E: \text{Bank Overdraft, Finance \& Short-Term Debt} - A: \text{Working Fund}$$

(Unit: Turnover/Month)





DATAMAX CO., LTD. の企業リサーチサービス		調査レポート 3 種類			
調査項目		CR MAX	CR STANDARD	CR SUMMARY	
企業概要		○	○	○	
評価	A: Excellent (100-85), B: Good (84-66), C: Average (65-51), D: Limited (50-36), E: Poor (35-0)	○	○	○	
資本金	資本金	○	○	○	
	資本金変動	○	○		
株主	株主(国籍)・持株数・出資比率	○	○	○	
	個人株主に関する詳細情報	略歴・関係役職等	○		
		バックグラウンド・ドューデリジェンス	○		
		過去の事故歴、訴訟案件、犯罪履歴、交友関係、風評など	○		
	法人株主に関する詳細情報	CR SUMMARY の内容に準じる	○		
会社設立からの株主の変動詳細情報		○			
取締役	取締役(国籍)・サイン権の有無・役職	○	○	○	
	取締役にに関する詳細情報	略歴・関係役職等	○		
		バックグラウンド・ドューデリジェンス	○		
		過去の事故歴、訴訟案件、犯罪履歴、交友関係、風評など	○		
会社設立からの取締役の変動詳細情報		○			
設立発起人	設立発起人	○	○	○	
	設立発起人に関する詳細情報	略歴・関係役職等	○		
		バックグラウンド・ドューデリジェンス 過去の事故歴、訴訟案件、犯罪履歴、交友関係、風評など	○		
従業員	従業員数	○	○	○	
	労働組合有無	○	○		
	部門別人員構成	○			
	年間稼働日	○			
	労働賃金モデル	○			
設備概要	本社、工場、支店、営業所、サービスセンターなど	○			
	各拠点の事業活動詳細	○			
	工場設備概要(機械設備名・台数など)	○			
営業体制	本社、工場、支店、営業所、サービスセンターなど	○			
	営業・サービスマンの拠点別人数	○			
	カバーエリア	○			
	キーパーソン	○			
組織図		○			
登録・認可		○	○		
沿革		○	○		
関係会社	会社概要・最新売上高・損益・資本合計	○	○		
	関連会社の分析	CR SUMMARY の内容に準じる	○		
	グループ企業の株主兼任状況・分析表	○			
	グループ企業の役員兼任状況・分析表	○			
	グループ企業間取引相関図	○			
経営者	略歴・関係役職等	略歴・関係役職等	○	○	
		バックグラウンド・ドューデリジェンス 過去の事故歴、訴訟案件、犯罪履歴、交友関係、風評など	○		
	一族家系図・3世代		○		
事業活動最新3期	家族詳細情報	略歴・関係役職等	○		
		バックグラウンド・ドューデリジェンス 過去の事故歴、訴訟案件、犯罪履歴、交友関係、風評など	○		
			○		
銀行取引	売上高・最新3期分	○	○		
	主業・従業員比率・最新3期分	○	○		
	収益率・最新3期分	○	○		
仕入先	主要仕入先	○	○		
	品目別・仕入先別・取引比率(金額)	○			
	取引比率3年推移	○			
得意先	主要得意先	○	○		
	品目別・得意先別・取引比率(金額)	○			
	取引比率3年推移	○			
総評	会社の特色	○	○		
	現地写真	○	○		
	財務分析コメント	○	○		
	動向と見通し	○	○		
貸借対照表・最新3期分		○	○	○	
損益計算書・最新3期分		○	○	○	
要約キャッシュフロー計算書		○	○	○	
要約キャッシュフロー計算書の解説		○	○		
主要財務比率		○	○	○	
主要財務比率の解説		○	○		
必要運転資金		○	○	○	
決算書備考		○	○		

[SAMPLE]

## Corporate Research – Summary

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DATAMAX CO., LTD.

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